

**OBJECTIVE:** To assist entrepreneurs in the essentials of small business ownership

**LOCATION FOR ALL WORKSHOPS:**

**SCORE Austin**

**3809 South Second Street, Bldg C, Ste 300, Austin, TX 78704**

**(512) 928-2425**

**[www.scoreaustin.org](http://www.scoreaustin.org)**

**No pre-registration required.**

### **Essentials of Writing a Business Plan**

**Purpose:** To provide general and individual guidance to help prepare and evaluate your business plan.

**Agenda:** The content of a business plan: How and where to find the information needed to create your business plan.

**When:** 3<sup>rd</sup> Tuesday of every month, except December.  
11:30 a.m. to 1:30 p.m.

**Cost:** \$30.00 Cash or Check payable at the door. \$15.00 for each additional person from the same business.

### **Buying and Selling a Business**

**Purpose:** To assist entrepreneurs in evaluating the purchase or sale of an existing business.

**Agenda:** Evaluating business assets, examining business liabilities, legal hurdles, and documentation.

**When:** **February 23<sup>rd</sup> and May 25<sup>th</sup>**  
11:30 a.m. to 1:30 p.m.

**Cost:** \$30.00 Cash or Check payable at the door. \$15.00 for each additional person from the same business.

### **Alternative Sources of Capital**

**Purpose:** To identify and discuss the sources for business capital

**Agenda:** Sources for capital, loan requirements, and loan underwriting.

**When:** **March 23<sup>rd</sup>**  
11:30 a.m. to 1:30 p.m.

**Cost:** \$30.00 Cash or Check payable at the door. \$15.00 for each additional person from the same business.

**All of SBA's programs and services are extended to the public on a non-discriminatory basis.**